



**Machine Learning in  
Social Engineering  
By  
Abdullah A. Nahi**

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# **I . Introduction to ML & SE**

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Social engineering attacks are frequent, well-known and easy to apply attacks in the cyber domain. Historical evidence of such attacks has shown that most malicious attempts against both physical and virtual IT systems were based or been initiated using social engineering methods.



**SUNDAR PICHAI**  
CEO, Google

AI is the main tool behind new-age innovation and discoveries like driverless cars or disease detecting algorithm



**BARACK OBAMA**  
Former President, USA

Generalized AI is worth thinking about because it stretches our imaginations, and it gets us to think about our core values and issues of choice



**ELON MUSK**  
Founder & CEO, Tesla, SpaceX

Artificial Intelligence will be 'vastly smarter' than any human and would overtake us by 2025.



**JEFF BEZOS**  
Founder & CEO, Amazon

We are now solving problems with machine learning and AI that were...in the realm of science fiction for the last several decades

# Artificial Intelligence and Machine Learning



**Artificial Intelligence**

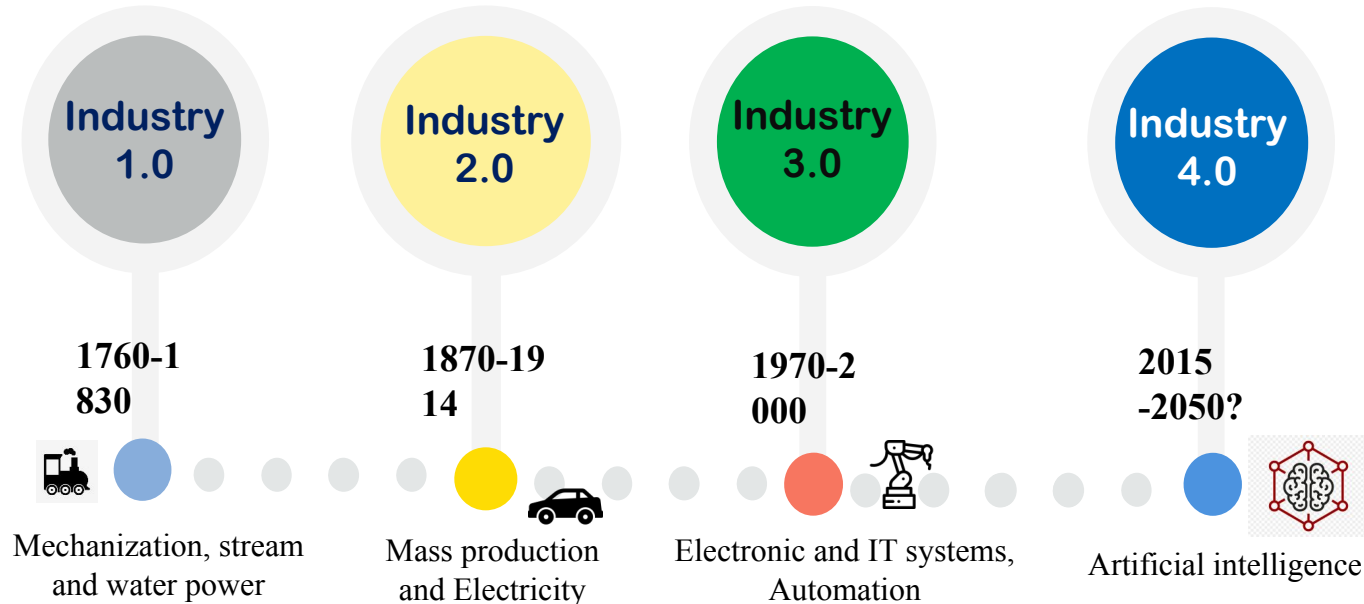
AI is trained final output machine which mimic like human brain  
Ex: Amazon Alexa

**Machine Learning**

ML is a subset of AI. It is a technique to achieve AI. Ex: Spam Detection

# Artificial Intelligence and Machine Learning in Industry 4.0

Breakdowns of industrial development and the great changes in related categories



# Applications of AI & ML

## 1. Automated Customer Support



- Online shopping experience has been greatly enhanced by **chatbots** because of the following reasons:
  - They **increase user retention** by sending reminders and notifications
  - They offer **instant answers** compared to human assistants, thus reducing response time
  - Chatbots provide upselling opportunities through **personalized approach**



## 2. Personalized Shopping Experience



- Implementation of artificial intelligence makes it possible for online stores to use the smallest piece of data about every followed link or hover to **personalize your experience** on a deeper level.
- This personalization results into **timely alerts, messages, visuals** that should be particularly interesting to you, and dynamic content that modifies according to users' demand and supply.



## 3. Healthcare



- **AI-enabled workflow assistants** are aiding doctors free up their schedules, reducing time and cost by streamlining processes and opening up new avenues for the industry.
- In addition, **AI-powered technology** helps pathologists in analyzing tissue samples and thus, in turn, making more accurate diagnosis.



## 4. Finance



- **Automated advisors** powered by AI, are capable of predicting the best portfolio or stock based on preferences by scanning the market data.
- **Actionable reports** based on relevant **financial data** is also being generated by scanning millions of key data points, thus saving analysts numerous hours of work.



## 5. Smart Cars and Drones



- With **autonomous vehicles** running on the roads and **autonomous drones** delivering the shipments, a significant amount of transportation and service related issues can be resolved faster and more effectively.



## 6. Travel and Navigation



- With **AI-enabled mapping**, it scans road information and utilizes algorithms to identify the optimal route to take, be it in a bike, car, bus, train, or on foot.



## 7. Social media



- Face book uses **advanced machine learning** to do everything from serving content to you and to recognize your face in photos to target users with advertising.
- Instagram (owned by Facebook) uses AI to **identify visuals**.
- LinkedIn uses AI to **offer job recommendations**, suggest people you might **like to connect with**, and serving you specific posts in your feed.



## 8. Smart Home Devices



- The **connected devices of smart homes** provide the data and the AI learns from that data to perform certain tasks without human intervention.



## 9. Creative Arts



- **AI-powered technologies** can help musicians create new themes.



## 10. Security and Surveillance



- AI is making possible for humans to **constantly monitor multiple channels** with feeds coming in from a huge number of cameras at the same time.



# Avenues



Hospital and Medicine



Game Playing



Speech Recognition



Understanding  
Natural Language



Computer Vision



Cyber Security



Face Recognition



Transport



Marketing & Advertising

# Social Engineering Attacks

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As the U.S. National Security Commission on Artificial Intelligence's 2019 interim report notes, a very small percentage of current AI research goes toward defending AI systems against adversarial efforts. Some systems already used in production could be vulnerable to attack. For example, by placing a few small stickers on the ground researchers showed that they could cause a self-driving car to move into the opposite lane of traffic. Other studies have shown that making imperceptible changes to an image can trick a medical analysis system into classifying a benign mole as malignant, and that pieces of tape can deceive a computer vision system into wrongly classifying a stop sign as a speed limit sign.



**World's biggest companies heavily relying on  
AI & ML**



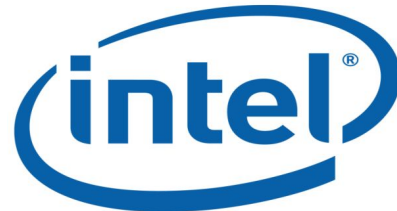
Google Cloud Platform



SIEMENS



AlphaSense



SenSat

IRIS.AI

NVIDIA





clarifai



V I S E N Z E

Simplifying the Visual Web

Tencent 腾讯



next IT

pony.ai



DEEP 6 AI

ELEMENT AI



**Enterprise AI Companies**  
Presented by  
**TOPBOTS**

Business Intelligence  
Productivity  
Customer Management

Security & Risk

Engineering

Data Science

Digital Commerce

Finance & Operations

Consumer Marketing

B2B Sales & Marketing

HR & Talent

TRADESHIFF LOGILITY SAS TRIFACTA XONO FreeBusy talla

VECTRA skuchain PENSIAMO tamr yseop SISENSE

ZIMPERIUM. narvar PREDIX Paxata MAANA

DRAL BRIDGE NETWORKS fusionops enigma DATASIFT

SIGNALSENSE CYLANCE kinaxis NarrativeScience

DEMISTO graphistry deepvu ARIMO

deepinstinct sift science Anodot

SentinelOne DARK TRACE sparkcognition

signifai BONSAI AI

fuzzyai kite Cycorp

logz.io DIFFBOT

rainforest bigml

data iku context relevant DataRobot CrowdFlower

rapidminer DOMINO MONA

SPARKBEYOND DATALOGUE InfiniteAnalytics

deepsense.io LAYER 6 SZ SiteZeus

SIGOPT msgai bloomreach sapho

yhat wayblazer sentient CognitiveScale

Artificia optoro WorkFusion

ssas THE OPEN GROUP TRIFACTA

tamr yseop SISENSE

enigma MAANA

NarrativeScience

AYASDI import.io Alation

clara

Julie Desk SKIPFLAG DigitalGenius

Zoom.ai NEXTOS CLARABRIDGE

Brainasoft pogo inbenta COGNICOR

Kasisto zendesk

IP SOFT interactions

Preact narvar

LIVEPERSON

Wise.io ELOQUENT

GIGSTER Scout

textio Unitive

SpringRole HireVue entelo

hiQ Wade&Wendy

collectiveCI AVISO sense

conversica fuse|machines Lattice

Appier clari brightfunnel RADIUS

gumgum insidesales.com MINTIGO

LEXALYTICS

LiftIgniter AIRPR Albert

[ PERSADO ] RESCI einstein

NETBASE™ INVOCAT Zensight

TACT



# 2020

## Healthcare



## Finance & Insurance



## Transportation



## Construction



## Retail & Warehousing



## Govt. & City Planning



## Media & Entertainment



## Education



## Manufacturing



## Legal



## Mining



## Energy



## Telecom



## Food & Agriculture



## Real Estate



## CROSS-INDUSTRY TECH

### AI Processors



### NLP, NLG, & Computer Vision



### Sales & CRM



### AI Model Development



### Cybersecurity



### BI & Ops Intel



### DevOps & Model Monitoring

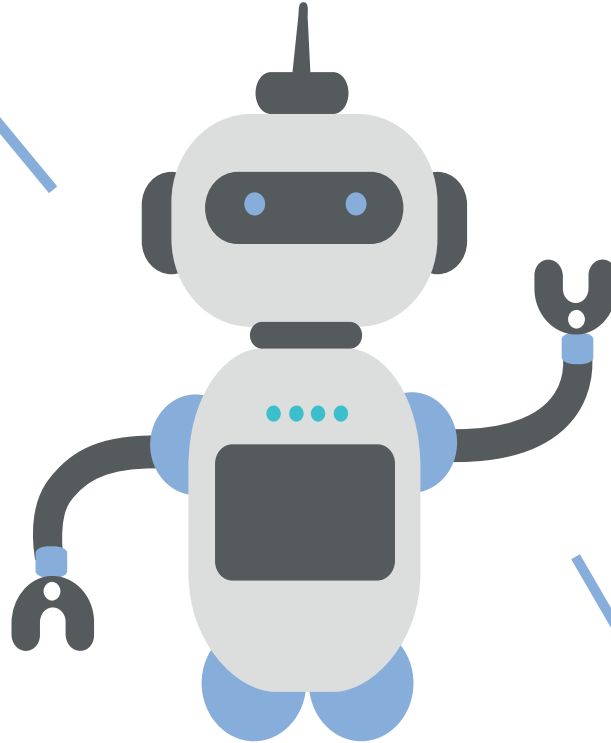


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# III. AI & ML to drive growth of Startups

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- **Startups ecosystem**, has been nourished with the advent of technology, and has given rise to more evolved business processes.
- These days **Logistics, accounts, marketing and team performance & HR** have all been supported by AI technology.



- With the rising technologies like AI, IoT and ML, its interesting to watch the **changing face of Indian SMEs and startups**.

# V. Conclusions

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- As an Artificial Intelligence aspirant, you have **ample of job opportunities** in this field.
- Artificial intelligence will transform the global economy, and **AI jobs are in high demand**.
- According to International Data Corporation (IDC), **the number of AI jobs is expected to globally grow 16 percent this year**.
- AI careers are future-proof, meaning they are **likely to survive well into the future**.
- Getting an **education in AI** is challenging and requires persistence and personal initiative.

**THANK YOU**

